

PERFORMANCE HIGHLIGHTS



Contracts, financial transactions, and jobs created/retained are verified by MBDA headquarters staff. MBDA performance data is maintained in the Agency's CRM database and was retrieved for this report on December 17, 2013.

JOBS CREATED AND RETAINED

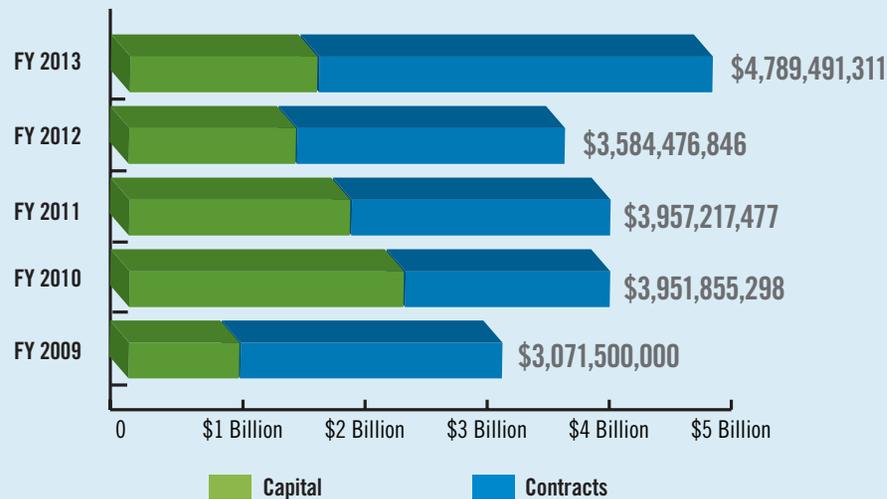


*Jobs retained not tracked prior to FY 2012

RETURN ON INVESTMENT



CONTRACTS & CAPITAL AWARDED



LOCATIONS OF NEW MBDA BUSINESS CENTERS FUNDED IN FY 2013

- Baltimore, Maryland
- Bridgeport, Connecticut
- Bronx, New York
- District of Columbia
- Houston, Texas
- San Francisco, California
- St. Louis, Missouri

25,704

FY 2013 JOBS CREATED AND RETAINED

In FY 2013, for the second consecutive year, manufacturing represents the industry sector with the highest total value of contract awards.

FY 2013 CONTRACTS AND CAPITAL BY SECTOR SOURCE

	PRIVATE	PUBLIC SECTOR			NOT DISCLOSED	TOTAL
		FEDERAL GOVERNMENT	STATE GOVERNMENT	LOCAL GOVERNMENT		
Dollar Value of Contracts	\$ 1,808,690,695	\$ 822,381,448	\$ 62,447,804	\$ 492,234,137	\$ 59,426,856	\$ 3,245,180,941
Dollar Value of Capital	\$ 1,325,062,629	\$ 212,165,257	\$ 1,186,600	\$ 2,249,084	\$ 3,646,800	\$ 1,544,310,370
TOTAL DOLLAR VALUE	\$ 3,133,753,324	\$ 1,034,546,705	\$ 63,634,404	\$ 494,483,221	\$ 63,073,656	\$ 4,789,491,311

MBDA PERFORMANCE METRICS

Contracts and capital are reported at face value and do not reflect multiplier effects or discounting.

Dollar value of contracts reflects the total dollar value of successfully awarded contracts and/or the total principal value of executed sales/delivery contracts of services/products/intellectual rights and/or other binding financial considerations secured by clients, with the assistance of MBDA.

Dollar value of capital represents the principal value of approved loans, equity financing, bonds, leases (property and equipment), and assets under management or other binding financial agreements secured by clients of the project, with the assistance of MBDA. Eligible financial transactions are those that have a specific dollar value, and which expand the client's capital base/operations, or produce some other direct commercial benefit for the client firm.

Jobs created and retained includes the number of new full-time and/or part-time positions reported on the client's payroll; and positions MBDA clients would have eliminated without the contract and/or financing obtained with the help of MBDA.

Return on taxpayer investment is computed by dividing the total value of FY 2013 contracts and capital by the the Agency's FY 2013 appropriation of \$27,472,000.

FY 2013 CONTRACTS BY INDUSTRY

	AMOUNT
Construction	\$ 1,071,017,486
Finance, Insurance & Real Estate	355,724
Manufacturing	1,323,737,879
Other	65,293,208
Agriculture, Forestry, Fishing & Hunting	251,398
Services	438,862,970
Transportation, Warehousing & Public Utilities	97,535,800
Wholesale Trade	244,380,522
Retail Trade	3,745,954
TOTAL	\$ 3,245,180,941

FY 2013 CONTRACTS BY INDUSTRY

